# AVIONTÉ

## Staffing & Recruiting Software

# A TRUE End-to-End Staffing Experience

Designed for Clerical, Light Industrial, IT, Healthcare and Professional Staffing

60+ Integration Partners and a Dedicated Pay Card Built for Staffing

Inc.
5000
2012 - 2021

On-the-Go, Anytime, Anywhere, on Any Device



PARTNER INTEGRATIONS

INTEGRATED ANALYTICS

SALES

RECRUITING

WORKFORCE

BACK OFFICE

AVIONTÉ

# ONE system

For every aspect of your business. Imagine the power that delivers.

## True End-To-End Staffing and Recruiting Software

Our fully-integrated, end-to-end staffing solution is built to solve the staffing and recruiting industry's toughest challenges – all from a single platform.

Streamline processes and improve workflows with a simple solution that includes everything from recruiting and sales to payroll and billing.

### Fully Accessible, On-The-Go Software

Optimized for all devices, Avionté is accessible anytime, anywhere. Our device-agnostic platform ensures you have the tools and information you need – whenever, wherever you need it to do your job well.

### Continuous Innovation

We invest 20 percent of top-line revenue in research and development year-over-year to ensure our clients have the best possible experience across our entire platform. As the industry evolves and client needs change, our team of software and staffing experts continuously innovate to fulfill those needs.

avionte.com

**25,000+**
USERS IN NORTH AMERICA

**60+**
SOLUTIONS PARTNERS

**20%**
INVESTMENT IN R&D = CONTINUOUS INNOVATION

"Time is money for us in staffing. The faster we put someone to work, the faster we make money."

- MICHAEL KOHN, IMPACT EMPLOYMENT SOLUTIONS

THE CHALLENGE: 4 Recruiters
120 Candidates Processed per Week
Disparate Systems
↓
THE SOLUTION: From Paper to Paperless with Avionté Software

↓

THE RESULT: 1 Recruiter
120 Candidates Processed per Day
1 Online Onboarding Session
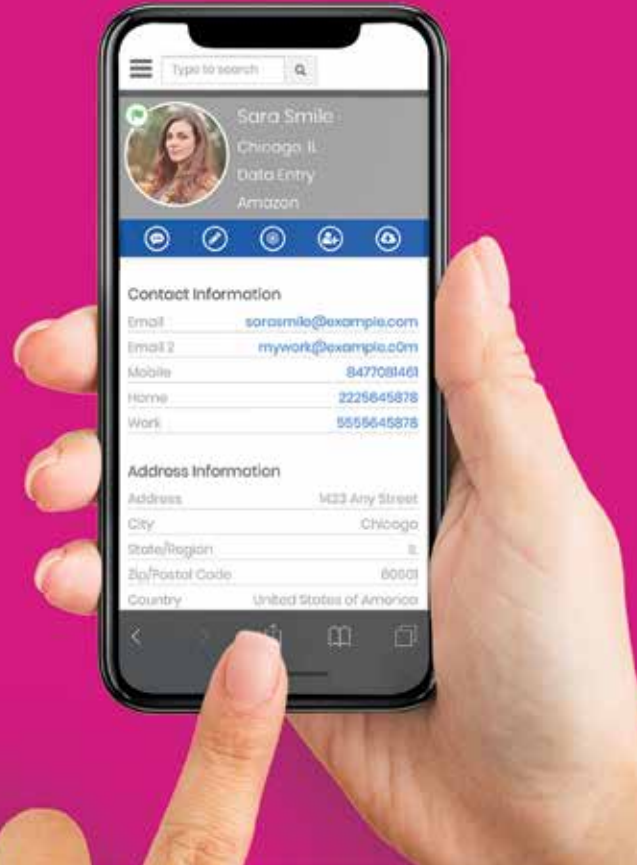
**30x**
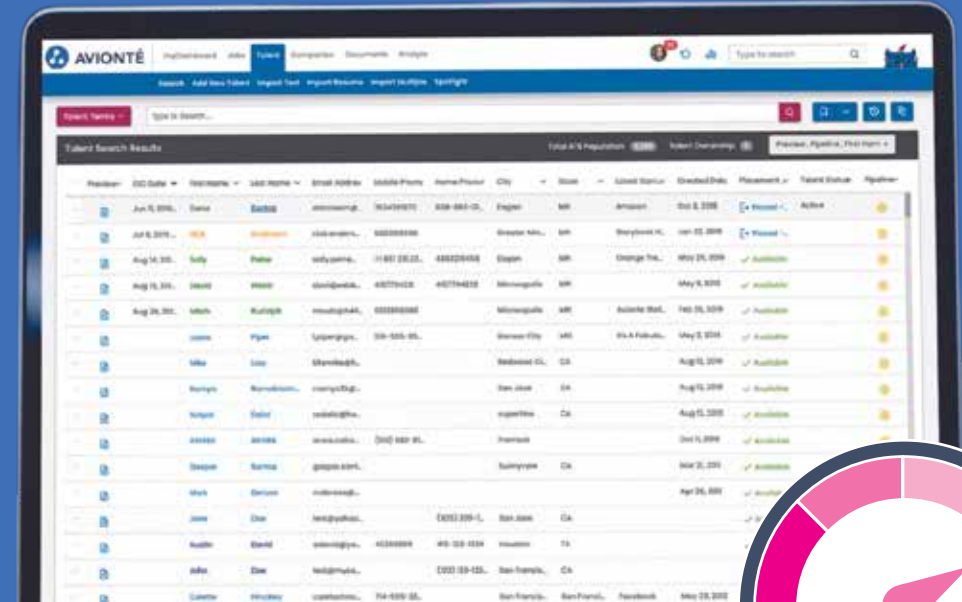INCREASE IN PRODUCTIVITY

**$160K**
SAVINGS PER YEAR

# Sales

## Identify Opportunities.
## Manage Relationships.
## Build Pipelines.



# Recruiting

## Engage Talent in a Whole New Way.



FIND TALENT **5x** FASTER

## Fully automate and streamline your sales processes.

Avionté's powerful yet easy to use sales tools promote collaboration through your sales team as well as cross functionally within your organization.

- Personalized dashboards and metrics
- Task and call list management
- Integrations with networking site
- Email synchronization and embedded text messaging
- Mass email with dynamic merge fields
- Click-to-dial functionality
- Visual, drag and drop organizational charts
- Pipeline management and opportunity tracking
- Electronic Document management

## One Comprehensive Solution

Increase recruiter productivity by automating the tasks that enable them to find and place the best talent for the job faster than ever before.

- Resume parsing
- Email synchronization task and activity tracking
- Powerful search for fast and accurate results
- Comprehensive order management provides extensive tracking
- Mass/Quick assign feature saves valuable time

### Dashboards Your Teams Will Get Excited About

Powerful dashboards provide quick, user-friendly access to important data. Supports Recruiters, Sales and Management teams.

### Effortless Candidate Interactions

Respond and interact with your candidates in a personal manner and in real time. All the tools you need to engage with your candidates in whatever way they prefer.

# Workforce Management
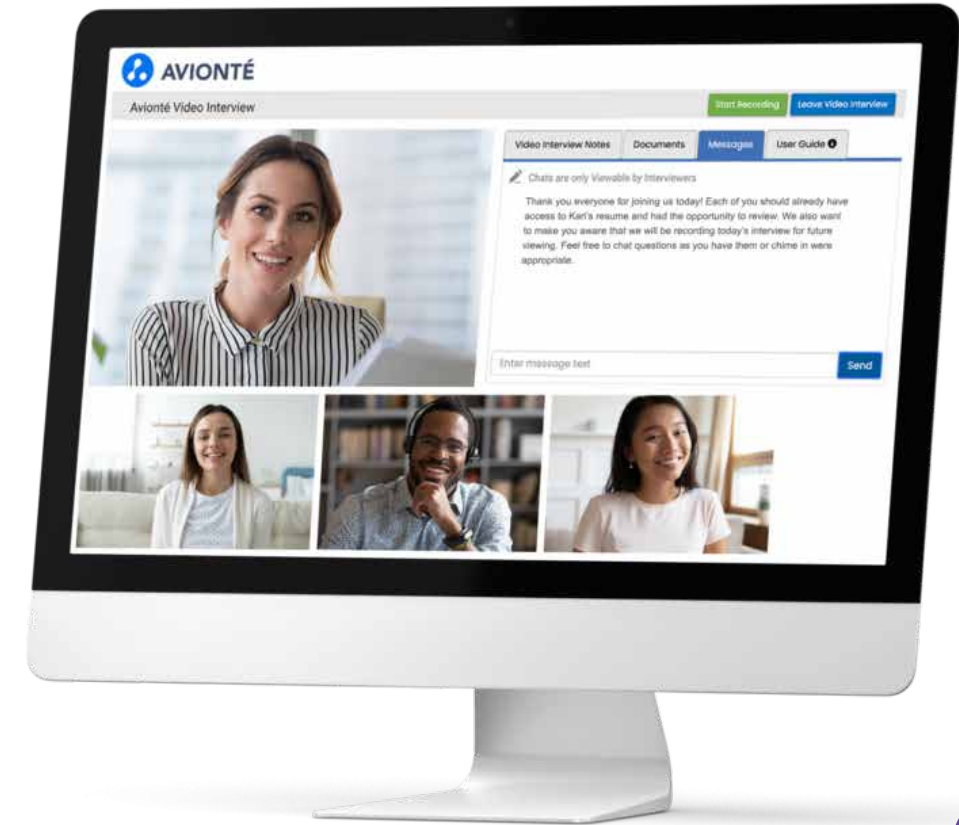## Attract, Engage, Onboard, and Redeploy.

**Streamline and boost retention with the ultimate candidate experience.**





## Give Candidates an Experience They'll Love:

- Personalized and targeted job boards for a seamless user experience
- Fast mobile-friendly job applications
- Comprehensive job distribution for optimized candidate reach
- Google for Jobs integration
- Automatic notifications to candidates of next steps and action items through Talent Tasks

## Next-Level Onboarding

- Paperless mobile onboarding improves candidate experience and accelerates productivity
- Flexible workflows provide a more engaging and personalized experience
- E-Signature Documents, powered by Adobe Sign
- Mobile and device-agnostic onboarding allows candidates to rapidly engage from anywhere, on any device

"Our 'dark days' are behind us and I think implementing Avionté is one of the smartest things we've ever done."

– PATTI MENSIK, INTEGRITY TRADE SERVICES, INC.

## Personalized Job Boards

- Target the right audience by creating multiple branded job boards with custom posting  capabilities
- Mobile enabled
- Optimized for SEO, social sharing
- Integrated postings with leading career sites like Indeed, LinkedIn, and Glassdoor
- Google for Jobs integration

## Video Interviewing

- Improves hire quality and lowers cost-to-fill
- Conduct interviews from anywhere, on any device
- Easily send recordings of interviews to co-workers or clients
- Communicate with your co-workers during an interview via internal chat
- Collaborate effortlessly with co-workers in other offices

# Back Office

## Payroll and Billing Simplified.

### Remove the Middle Office Headache

#### Empower Your Employees with Accurate Payroll Information

Payroll has never been easier or faster with our built-in error checking. Give your employees quick and easy access to all their pay information, including YTD totals and accrual balances.

### Time and Attendance

Submittal: Collect time and expenses faster – give employees mobile access to track, manage and submit their information from any device and any location.

Approval: Provide customers easy access to approve and reject time and expenses – saving them time and providing faster payroll processing.

### Accurate and Personalized Billing and AR Handling.

### Billing Without the Hassle

#### Keep Operational Costs Down

Provide an exceptional customer experience and set yourself apart from the competition with electronic, personalized invoicing.

- Flexible invoicing functionality makes it easy to apply payments and corrections
- Easily attach time cards, statement letters and more
- Tailor your invoices to your clients' needs

### Faster Invoicing Cycles Improve Business Performance

Avionté's billing software efficiently creates invoices and distributes electronically based on your defined billing cycles. With electronic, personalized invoicing, you will provide an exceptional customer experience, every single time.
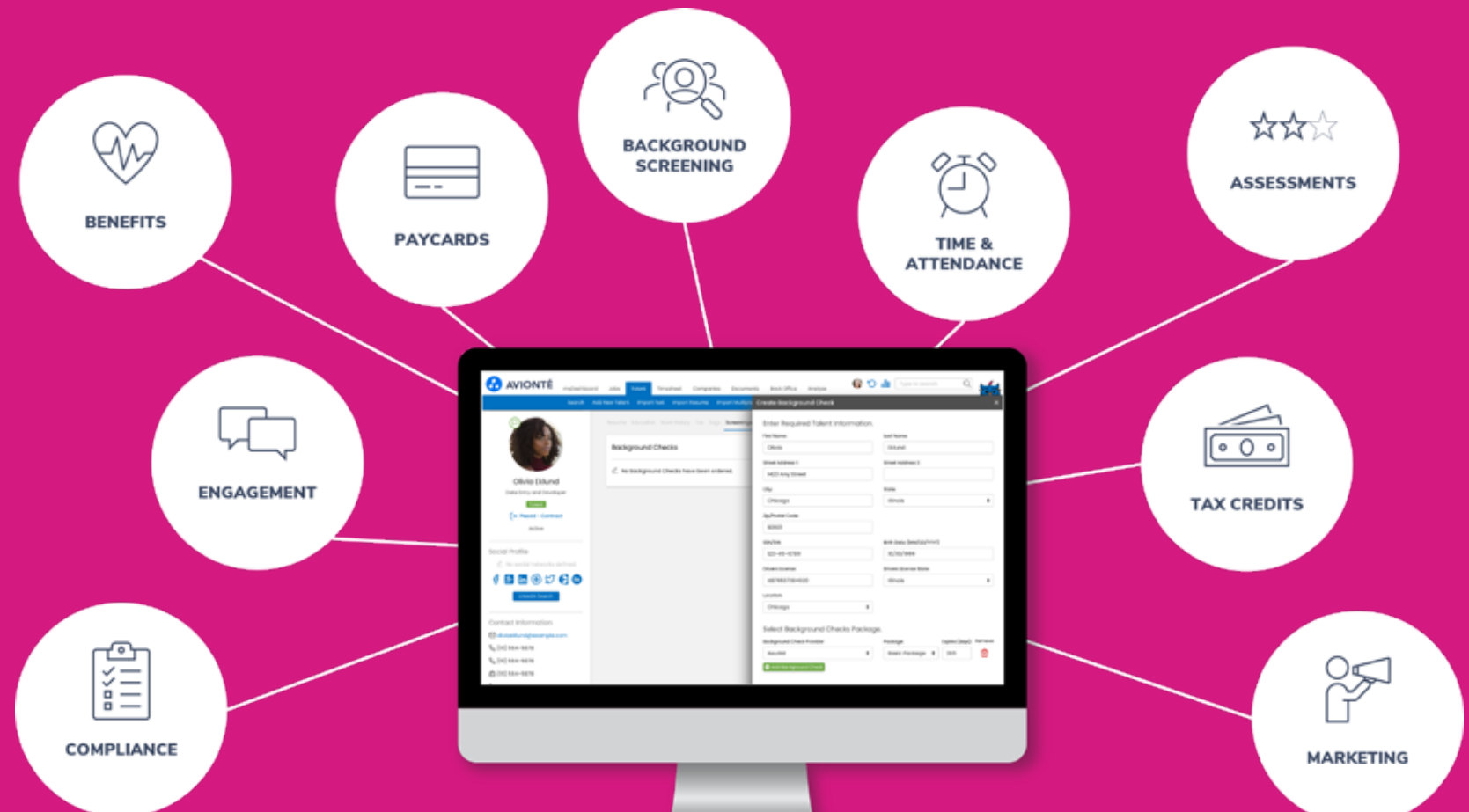
#### Invoice Styles

Set your agency apart from the competition with flexible invoice styling that addresses all of your unique client invoicing needs.

# Avionté+
## Add Power to Your Workflows.

BENEFITS

PAYCARDS

BACKGROUND SCREENING

TIME & ATTENDANCE

ASSESSMENTS

ENGAGEMENT

TAX CREDITS

COMPLIANCE

MARKETING

**Bring the ultimate experience to life with best-of-breed platform integrations.**

## Unify Your Teams, Tech, and Data

### A True End-to-End Experience

Staffing is a complex business with needs that may extend beyond the core solution. That's why Avionté also offers powerful platform integrations that enable staffing firms to customize their workflows and deliver the ultimate experience for teams, talent, and clients alike.

### Integrations

Our network of pre-vetted, pre-integrated technologies and services help staffing firms:

- Quickly deploy best-of-breed technologies
- Streamline workflows with a single record of truth
- Improve data security and integrity
- Boost sales and recruiter productivity
- Quickly gain extra efficiency through an engagement and experience-based tech stack

### Connect via APIs

Interested in connecting your technology to Avionté? Let us know!

Approved and certified Avionté+ partners are provided with the documentation, flexibility, and support necessary to easily, and securely, access our powerful data exchange infrastructure of API's, automated file transfers, and events.

### Stop Managing Multiple Logins

Once connected, your teams can focus on key business functions such as:

- Winning new clients
- Recruiting and retaining top talent
- Managing the workforce and back-office functions
- Analyzing data
- Planning for the future

# 60+ PLATFORM INTEGRATIONS
**(and counting)**

# Business Intelligence
## Discover Powerful Insights With a 360° View.



## Powerful Reporting and Analytics Makes Better Decisions Easy

### Build. Share. Automate.

- Industry-leading analytics software that delivers Business Intelligence.
- Easily build, share and automate the distribution of any dashboard or report.
- Full visibility into all key parts of your business life cycle, including sales, marketing, operations and back office.
- Automatically deliver actionable information to the right recipients in your business.

### Reporting

Turn your business into a data-driven machine with 150 standard reports:

- Reporting Homepage – Quickly pull and extract past, present and future performance data – all in an easy-to-read Excel format
- Personalized Dashboards – See your current, upcoming and overdue tasks at-a-glance, making it easier to plan your days
- Sales Reports – Unparalleled insights into important sales data
- Recruitment Analytics – Predict trends, analyze recruiter performance and find potential process breakdowns

### Business Intelligence

- Make smarter decisions every single day with one, straightforward Business Intelligence platform
- Monitor performance and drive productivity by arming your recruiters, sales reps and executives with accurate data
- Access real-time data that gives you powerful insights and a 360° view of your back office to make business-critical decisions
- Configurable recruitment analytics dashboards
- All mapping and integrations are done for you, saving precious time

**"[Avionté] made a huge impact on everything from revenue to our client satisfaction. It's definitely been an improvement and a game-changer."**

**– SARA CORMAN, PENMAC**

**AVIONTÉ**
Staffing & Recruiting Software

Avionté offers staffing and recruiting firms a single-source solution for all their staffing needs. From sales and recruiting to workforce management and analytics. Streamline your workflows and create the ultimate experience for your team, your clients, and your talent.

avionte.com