

oorwin

OORWIN LABS 2020



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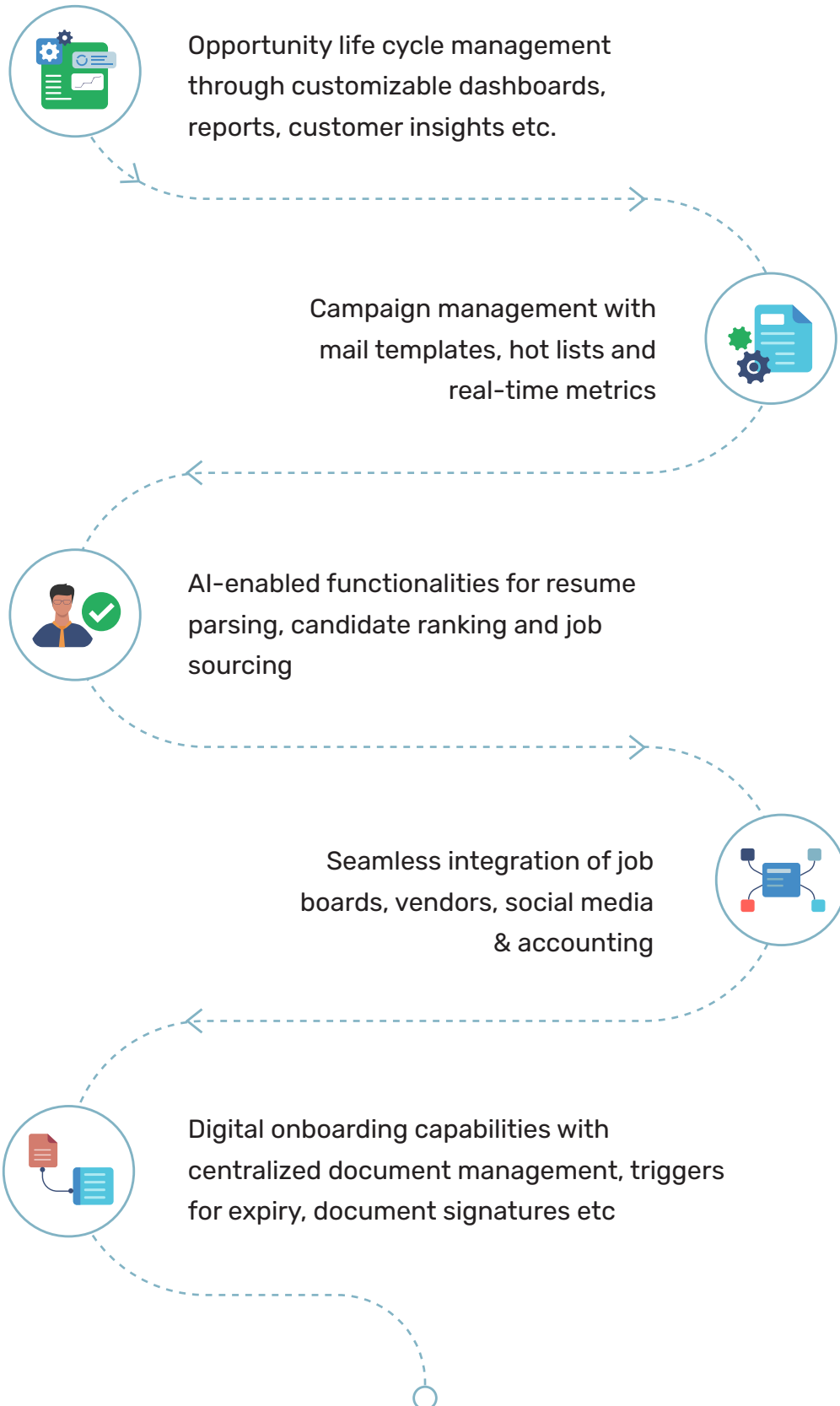
AN INTELLIGENT INTEGRATED SOLUTION FOR **CRM, ATS, HRMS**

Streamline every aspect of your CRM, Recruitment and HR process with a best-in-class, **AI Enabled SaaS** based system - Oorwin.

Enhance **candidate, customer & employee** experience while ensuring compliance.



One platform to manage your recruitment cycle end-to-end



→ With Oorwin

The companies that are trusting and growing with us.



400+ CUSTOMERS

Discover and reach talent wherever they are!

50%

Increase in
Hiring Efficiency

2X

Decrease in Turn Around
Time (TAT) from prospects

63%

Decrease in
Time to Hire

74%

Increase in
Recruiter Productivity

74%

Increase in
Sales Productivity

40%

Decrease in
Hiring Cost

→ One Business One Platform

AI-enabled, remote-first and integrated workspace
for staffing and consulting companies

Recognized as leader in SaaS offerings



→ Oorwin Facts



400+
Global Customers



4
Countries



3
Offerings



150+
Employees



25+
Global Support Team

→ CRM - Features at a glance

Sell smarter and faster with Oorwin Customer Relationship Management



Sales Management

- Lead Management
- Deal Management
- Contact Management
- Account Management
- Workflow Automation



Sales Enablement

- Documents Library Integrations
- Partner Management
- Smart Calendar
- Auto Reminders



Customer Engagement

- Real Time Mail Sync
- Chatbots
- Auto Reminders
- Mobile CRM



Marketing

- Customer Segmentation
- Lead Nurturing
- Events Management
- List Management
- Integrated Email Validations
- Campaigns Management
- Real-time Email Tracking



Omni Channel Communication

- Email
- SMS
- Voice Calls
- Customer Portals



AI Enabled

- Prospects Pulling
- Accounts & Contacts Nurturing
- Deal Mapping
- Deal Ranking
- Predictive Analytics



Analytics & Dashboards

- Sales Analytics
- Sales Forecasting
- Interaction Tracking



Integrations

- Gsuite
- CRMs
- Marketing Tools
- Sales Tools
- LinkedIn



Plugins

- Gmail
- Chrome Extension
- Outlook
- Office 365
- LinkedIn Extension



Security

- Role & Profile Based
- Data Encryption
- Compliance

→ ATS - Features at a glance

Manage the recruitment process efficiently and effectively with Oorwin Applicant Tracking System



Job & Candidate Management

- Jobs Management
- Automated job mapping
- Resume Parser
- Resume Database
- Candidate Sourcing
- AI - Candidate Matching and Ranking
- Marketing Jobs
- Custom Workflows
- Candidate Experience



Candidate Sourcing

- Internal Resume Database
- AI Enabled Resume Harvesting
- Resume parsing from mails
- Intelligent Search
- Job Boards Integration
- Social Media Sourcing
- Multi - Channel Candidate Sourcing
- Branded Career portal



Onboarding

- Automated onboarding
- Digital Signatures
- Onboarding Workflow
- Custom Approvals
- Analytics and Dashboard
- Candidate Portal
- Employer Branding



AI-enabled Recruitment

- Intelligent Candidate Matching to JD
- Candidate Ranking
- Intelligent Semantic Search
- Automated Resume Harvesting
- Recommended Candidates
- Similar Submissions
- Job - Predictive Analytics
- Candidate - Predictive Analytics



Structured Hiring

- Custom Forms
- Configurable Workflows
- Candidate Engagement
- Hiring Automation
- Recruiter Actions
- Search String Optimization
- Automated Tasks and Reminders
- Interview Management
- Document Management



Integrations

- Job Boards
- VMS
- Email Sync
- SMS
- In-app calling

→ ATS - Features at a glance

Efficiently and Effective manage the recruitment Process -
Advanced Features and Functionality | Continued ...



Security

- Role based Security
- Granular User Permissions
- Private Notes and Fields
- Custom Teams and Groups
- Encrypted Data



Marketing

- Integrated Mass mailing
- Integrated Texting
- Social Media Integration
- Free Job Boards
- Automated publishing of jobs
- Sharing of jobs / candidates



Reports and Analytics

- Predictive Analytics
- Recruiter Metrics
- Performance Metrics
- Time Bound Metrics
- Dashboards and Widgets
- Configurable Metrics



Tasks and Notifications

- Task Tracking
- Inapp Notifications
- Automated Tasks
- Event based Mail Notifications
- Custom Mail Templates
- Custom SMS Templates



Bench management

- Bench Resource Management
- Auto Suggestions
- Bench Submissions Management
- Sharing Hotlists
- Job Grabber (AI based job pool)
- Analytics
- Onboarding
- Candidates Training



Plugins

- Gmail
- Chrome
- Outlook
- Office 365

→ HRMS - Features at a glance

Driving digital workforce using Oorwin Human Resource Management System (HRMS)



Workforce Management

- Contingent & Full Time Management
- Employee Self Service
- Managerial Self Service
- Integrated Documents Management
- 360 Degrees access to Employee
- Custom Forms and Workflows
- Integrated with CRM & ATS



Time & Expenses

- T&M based Timesheets
- Custom Approvals
- Timesheet Dashboards
- Automated Reminders
- Mail based Approvals
- Custom Notifications
- Customer Based Timesheets
- OCR Scanning for Expenses
- Client Specific Expenses
- Expenses Dashboards
- Multi Layered Approvals



Leave & Attendance

- Leave Accruals
- Holiday Management
- Custom Leave Approvals
- Attendance Management
- Leave without Pays
- Automated Reminders
- Check-in & Check-outs
- Biometric Integrations
- Shift Management
- Mobile Leave and Attendance



Task Automation & Reminders

- Automate Tasks
- Document Management
- Document Expiry Reminders
- Timesheets Reminders
- Approval Reminders
- Birthday & Anniversary Reminders
- Onboarding Tasks Reminders
- Actionable Tasks & Reminders



Quick Books Integration

- Clients and Vendors Sync
- Invoice and Payments Sync
- Automated Invoice Sync
- Real time & on-demand Integration
- Custom Notifications and Reminders



Onboarding & Digital Signature

- Streamlined Onboarding
- Digital Signature Capabilities
- Customized Approvals
- Mobile Compatible
- Employee Portal
- Custom Mail Templates
- Custom Notifications



Invoicing

- Invoice Management
- Invoice Approvals
- Auto Invoice Generation
- Payments Management
- Invoice Due Management
- Automate Due Reminders
- Invoice Tracking through Mail
- Invoice Payments
- Discounts

→ AI – Enabled

Enhance candidate & employee experience with Oorwin's AI solution backed by data science



Candidate Sourcing

Discover the world's best talent with the competitive edge of AI Recruiting. With AI-enabled sourcing, we source strong and passive candidates from multiple channels with ease of automation.



Candidate Matching

Oorwin's intelligent mapping engine maps all the relevant profiles based on the specified criteria for the jobs. The state-of-the-art algorithms match the profiles with a high accuracy in a few seconds.



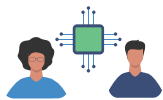
Candidate Ranking

Oorwin's ranking algorithms deliver shortlisted candidates based on qualification indicators. Powerful ranking mechanism drastically reduces the manual effort of first level screening of resume.



Oorwin Intelligent Search

Oorwin offers AI enabled semantic search which searches not only by plain old keywords, but also searches by meaning. This enables you to find what you are really looking for without being limited to the keywords typed. This drastically increases the likelihood of finding the most suitable candidate.



Recommended Profiles

Oorwin's AI enabled engine provides the recommendations of profiles that are closely matched to the JD based on previous experiences, Skills, Availability and likelihood of joining.



Intelligent Prospective Contacts

Oorwin's Intelligent algorithm pulls all the contacts from the prospective customers and allows them to nurture the accounts using inbuilt campaigns management.



San Francisco | Dallas | UK | India | Singapore

The logo for 'oorwin' is displayed in white lowercase letters on a green rectangular background that is slightly tilted to the right.

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