

qxglobalgroup.com



Enabling Transformation

ACCELERATE TRANSFORMATION OF STAFFING & FINANCE OPERATIONS



Unlock the best of Outsourcing with Rightshoring

QX Global Group is a professional services company with capabilities in Business Process Management (BPM), Technology and Consulting.

We deliver an entire spectrum of BPM services leveraging offshore, onshore, and hybrid delivery models tailored to address the unique business challenges of each client to help them achieve their transformation goals. We are headquartered in the US & UK, and employ 2,500 professionals across various delivery centers within India.

We follow a proven partnership approach that allows us to understand your unique organizational needs, offer scalable workforce support and ensure a smooth transition to revamped operating model by setting up future-ready shared service centers, optimizing operational costs by 50-60%.



Our Value Proposition



Global team

Of practitioners and recruiting experts



Cost-effective models

To achieve up to 40% labor arbitrage savings



Expertise

In setting up delivery operating models, including GBS & Shared Services



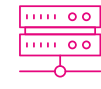
Flexible solutions

To meet organizational needs and requirements



Digital transformation

Accelerated with intelligent automation and RPA



Robust infrastructure

For Data & Information security standards



Process optimization

To enable effective and efficient services



Best-in-class performance

Achieved through operational excellence



Partnership approach

To ensure knowledge transfer

Our Service Offerings

Business Process Management (BPM)

- > Full Cycle Recruitment
- > Compliance & Admin
- > Candidate Sourcing
- > Finance & Accounting

Business Transformation

- > Operating Model Design
- > Shared Services
- > Global Business Services
- > Centers of Excellence
- > Process Management
- > Process Optimization
- > Organizational Design
- > Change Management

Digital & Technology Services

- > End-to-End RPA
- > Low Code Applications
- > Chatbots (AI & NLP)
- > Third Party Software
- > Process Mining & Task
- > System Integration
- > Business Intelligence
- > ERP Enablement

QX Software & Automation Solutions

Automation Solutions

QX leverages proprietary process automation solutions to streamline, digitize and automate critical processes, unlocking significant productivity and efficiency gains for our clients.



Product Suite

In addition to helping agencies maximise the benefits from their existing software suite, QX also leverages a wide range of proprietary software solutions to automate manual tasks, bring down operational costs and increase efficiency.



CASE STUDY

Building a Global Shared Service Centre for a Leading Staffing Firm

QX Solutions:

QX worked closely with the client to implement a robust recruitment process that addressed major challenges.

Key steps include:

- > Low-cost offshore delivery model implementation with dedicated recruitment delivery support
- > Offshore recruitment experts trained on the global staffing landscape through QX RPO Academy training programs
- > Admin support, including compliance, VMS support & database optimization delivered for lean process improvement
- > Central compliance service provided as a shared service support for over 15 brands of the client
- > Support for back-office functions, including, credit control, end-to-end payroll, AP, AR, & management accounts
- > Process optimization to facilitate 'Plug & Play' – allowing seamless integration of new brands into the F&A operations

Client Overview & Objectives

- > The client is a specialist recruitment service provider with conglomerate presence in the US, UK and East EU geographies
- > **Key Objectives:** To scale service delivery capability and improve profitability through offshore delivery model

Benefits/Results:

\$3.5m

Annual Savings

\$1.7m

Gross Profit in the last 6 months

100%

Candidate Compliance maintained

98%

Internal Audit Score

266,000

Timesheets p.a. with 99.92% accuracy

33%

decrease in DSO



In 17 years of Recruitment Management this is my first experience with a relationship like this, and it has been instrumental in our success. The turnaround time has far exceeded my expectations, the quality of candidate provided has been what's needed, and the customer service is bar none. I do not consider QX as a vendor, I consider them as part of our team.

Director - Specialist Recruitment Service Provider in North America

Global Footprint

20 YEARS

COMBINED EXPERIENCE

in delivering outsourced staffing solutions

2500

GLOBAL WORKFORCE

operating out of 6 delivery centers in India and Mexico

150

ENTERPRISE CLIENTS

served through our end-to-end solutions

Connect with our recruitment experts for a free consultation.

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