# **CASE STUDY**

# OFFSHORE SOURCING SUPPORT TO MEET IMMEDIATE HIGH-VOLUME STAFFING DEMAND

# **About Client:**

The client is one of the largest specialist recruitment solutions provider catering to the infrastructure and renewable landscape worldwide.





# **Business challenges**

The client was required to fulfill high-volume recruiting demand of candidates with niche skillset within the wind energy landscape. The target was set to deliver 50 best-fit candidates within 3 weeks while also overcoming competitors working on the same requisition..

High-volume recruiting demand

**50 CANDIDATES** 

Challenging deadline

3 WEEKS

Niche candidates

**WIND ENERGY** 

#### **Solution:**

The client joined hands with QX Global Group to scale up its service delivery capabilities and meet imminent highvolume staffing demands swiftly.

## **Scope of Activities:**

- > 2 offshore FTEs (passive candidate sourcing experts) deployed by QX.
- > Traced 200+ candidates with required skillsets on Talisman and Indeed platforms.
- > Initiated engagement with mapped candidates through email.
- > Upon email confirmation, candidates were contacted by FTEs through phone calls to screen for relevant experience, gauging interest and ensuring culture-fit requirement.
- > The collected candidate details were sent to the onsite client team for approval.
- > The approved lot of candidates was submitted to the end-client hiring manager every Friday.
- > An online report on the cloud enables the client to gain real-time updates on the sourcing progress.

2 FTEs



200+ candidates (first shortlist)



**Email engagement** 



**Telephonic Screening** 



Client submissions



**Hiring Manager Submissions** 



50 Offers in 3 weeks

### Result

**30 CVS** 

Average weekly submissions to onsite client

**25 CVS** 

Average weekly submissions to the end-client hiring manager

**50 OFFERS** 

Generated in 3 weeks between 2 offshore FTEs